

Manual-quality outreach at 15% of the effort

How to keep the judgment and remove most of the work around it.

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**Timing, message and
next step stay fixed.**



**Manual outreach
breaks on the work
around the work.**



The middle ground

QUALITY

HIGH

INTERACTION WINDOW

LONG

EFFORT PER PROSPECT

LOW

Backed by production data

+8 pts

Reply rate

1 in 5

Conversations came back

27% → 41%

Connection acceptance

52%

Needed 2+ touches

LinkedIn gives you three ways to stay present.

Posts

Comments

DMs

We are building the Comments + DMs factory.

The factory answers four questions

	WHO & WHY NOW?	WHAT TO SAY?
Comments	Which posts deserve attention today?	What useful comment can I make?
DMs	Which conversations deserve attention today?	What is worth saying now?

	WHO & WHY NOW?	WHAT TO SAY?
COMMENTS		
DMS		

A campaign is an engagement strategy.

- 01

Prospects

Who belongs in this relationship strategy?
- 02

Filters

Which posts are worth considering?
- 03

Priority

Newest, closest to outreach, or evenly distributed?
- 04

Main Feed

Merge every campaign into one ranked queue.

	WHO & WHY NOW?	WHAT TO SAY?
COMMENTS		
DMS		

Comments should sound like you.

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- 01 Your context**
Insights, talking points and campaign goal.
 - 02 Your style**
Instructions, examples and learned edits.
 - 03 Understand the post**
Text, image or video, topic and intent.
 - 04 Check the result**
Relevance, usefulness and repetition.
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	WHO & WHY NOW?	WHAT TO SAY?
COMMENTS		
DMS		

Follow up without
a fixed end date.

- 01

First outreach

Start when the relationship is ready.
- 02

Follow up

Adapt the cadence.
- 03

Slow down

Stay present without nagging.
- 04

Restart naturally

Write when something changes.

	WHO & WHY NOW?	WHAT TO SAY?
COMMENTS		
DMS		

**DMs should use
the whole
relationship.**

01 Conversation history

What has already been said?

02 Recent context

What changed?

03 Selling points

What can you add?

04 Your voice

How should it sound?

Choose who reviews

You review

Automate parts

Your agent reviews

Set up and refine the system with your agent.

Software finds the work worth doing. You decide what gets sent.

Manual-quality outreach at a fraction of the effort.

goextrovert.com

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